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Business

Pelham Manor Resident Joins Greiner-Maltz Realty as Newest Associate Broker

Paul J. Pallett, 34-year real estate veteran and Pelham Manor resident, has joined Greiner-Maltz's Westchester team.

By De Castillo (Patch Staff) - September 7, 2016 7:31 pm ET



From Greiner-Maltz Realty Advisors:

Ayall Schanzer, Principal at Greiner-Maltz Realty Advisors, is proud to announce that Paul J. Pallett has joined Greiner-Maltz's Westchester team as the firm's newest associate broker. Pallett, a Pelham Manor resident, has more than 34 years of successful real estate experience under his belt, with a gross amount of leases and sales totaling approximately \$200 million since 1980.

"I am delighted to have Paul join the Greiner-Maltz family," Schanzer said. "Paul has an unmatched track-record of success with both major corporate clients and individuals. He is well-known throughout Westchester, Rockland, and the Bronx. I am confident that his extensive experience and more than three decades in the industry will be instrumental in advancing our expansion efforts."

"It is an honor to be joining a reputable firm such as Greiner-Maltz — a firm with more than 60 years of experience at the center of the New York metropolitan area commercial real estate market," Pallett said. "I look forward to working alongside Ayall, and the entire Greiner-Maltz team, as we continue to grow."

After attending SUNY Farmingdale on Long Island, Pallett completed a three-year enlistment in the U.S. Army, returning home in 1969. Immediately thereafter, he became the owner of a Westchester County distributorship for the Coca Cola Bottling Company of New York, based in Elmsford, New York; and Atlanta, Georgia.

In 1980, that business was sold and Pallett became a commercial real estate associate broker with Summit Realty Corporation. For the last 28 years, Pallett has worked for three prominent commercial real estate companies — Friedland Realty of Yonkers, Benson Commercial Realty of Tarrytown and Tammerlain Realty of the Bronx. In the last 28 months alone, he has leased and/or sold over 300,000-square-feet of industrial space throughout Lower Westchester and the Bronx.

When Pallett is not working, he enjoys spending time with his family. He currently resides in Pelham Manor with his wife of 40 years, Eileen. Pallett also serves as a member of the Westchester County Business Association, Westchester County Board of Realtors, and New York Athletic Club.

Greiner-Maltz's Rye Brook office is located at 800 Westchester Avenue. The firm's three other offices are located in Plainview, Long Island; Long Island City, Queens; and Moonachie, New Jersey.

For more information, visit www.greiner-maltz.com.

Photo courtesy of Greiner-Maltz Realty Advisors